



TRENCHLESS TECHNOLOGY'S TOP TRENCHLESS CONTRACTORS OF 2019



The trenchless industry's growth is creating quite a stir in the underground infrastructure world. We are asking for your help to answer some of the industry's top questions. Our goal is to provide 38,000 *Trenchless Technology* readers with a ranking of our industry's Top Trenchless Contractors. Are you a part of this prestigious group? Please fill out the brief survey below and see where you rank among your peers. Rankings will be based on Estimated Trenchless Revenue and also sub-grouped by trenchless methods. The results will be published in the November issue of *Trenchless Technology* and at trenchlesstechnology.com.

To be considered, you must complete the accompanying survey form and return it to the *Trenchless Technology* offices no later than Aug. 6, 2019. Submissions can be emailed to Associate Editor Mike Kezdi at mkezdi@benjaminmedia.com or mailed to *Trenchless Technology* c/o Mike Kezdi, 10050 Brecksville Road, Brecksville, OH 44141.

We look forward to receiving your entry!

1
Years your company has been working in the trenchless industry _____

2
Estimated Trenchless Revenue in 2018, or most recent fiscal year: _____.
Please base your estimate on trenchless work exclusively. (Example: If you feel 80% of your work is Trenchless and you do \$350 million annually — your Estimated Trenchless Revenue is \$280 million.)

3
Percentage of Trenchless Work: Please provide your best estimate the percent of revenue for each trenchless application you perform. This section MUST total 100%. (Example: 15% Auger Boring / 60% HDD / 25% Vacuum Excavation)

_____	Auger Boring	_____	Pipe Inspection
_____	Grouting	_____	Pipe Jacking
_____	Horizontal Directional Drilling	_____	Pipe Ramming
_____	Lateral Rehabilitation	_____	Pipe Relining
_____	Manhole Rehabilitation	_____	Sliplining
_____	Microtunneling	_____	Subsurface Utility Engineering
_____	Pipe Bursting/Splitting	_____	Vacuum Excavating
_____	Pipe Cleaning	_____	Other _____

4

Is your company: (Please check one if it applies)

- _____ Minority Business Enterprise (MBE)
- _____ Women Business Enterprise (WBE)
- _____ Disadvantaged Business Enterprise (DBE)
- _____ Service-Disabled Veteran-Owned Small Business (SDVOSB)
- _____ Veteran-Owned Small Business (VOSB)

5

Please provide an estimated percentage of work you do in each market below — This DOES NOT have to total 100%, taking into account any specialty markets that are not required: (Example: 45% Communications / 20% Electric)

- _____ Electric
- _____ Oil / Gas Distribution
- _____ Oil / Gas Transmission
- _____ Telecommunications
- _____ Sewer / Sanitary & Storm
- _____ Water

6

Approximately how many employees does your company have? Number of Employees: _____

Contact Info

Company name: _____

Address: _____

City/State _____

Office phone: _____

Email: _____

Website: _____

The following information is for verification and record keeping purposes only.

Name of person completing form: _____ Date form completed: _____

Signature of person completing form: _____