



Thank you for participating in Trenchless Technology's 2020 Top 50 Trenchless Engineering Firms Survey.

In order to guarantee that your company's information can be considered, please complete this form as soon as possible.

The Top 50 list will be featured in the December issue of Trenchless Technology. If you are interested in increasing your exposure with an advertisement, please contact Dan Sisko at dsisko@benjaminmedia.com for pricing and material deadlines.

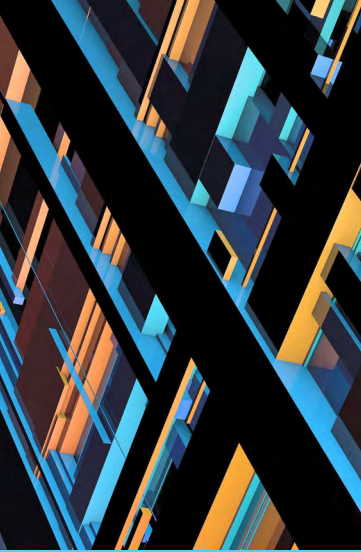
INSTRUCTIONS: Completing and submitting the survey is easy. This interactive PDF will allow you to type your responses directly into the document. When you are finished, simply click Save As... PDF. Save it to your desktop. Finally, email it as an attachment to afarr@benjaminmedia.com. This form is also available to download at https://www.trenchlesstechnology.com/engineering-survey.

DEADLINE: WEDNESDAY, SEPTEMBER 30, 2020

* Denotes required item.

1. COMPANY INFORMATION

- * Company:
- * Address:
- * City:
- * State/Province:
- * Zip/Postal Code:
- * Country:
- * Phone:
- * Email Address:
- * Website:



TRENCHLESS
ENGINEERING
FIRMS

TOP
50

2020

Trenchless
TECHNOLOGY.



2. SURVEY QUESTIONS

*IMPORTANT – PLEASE NOTE: The following questions are regarding **North American revenue and North American projects only**. Please exclude revenue from projects outside of North America.

*For question No. 1, *Trenchless Revenue* can be defined as the total revenue your firm generated from trenchless professional services including design, construction oversight and inspection using any of the trenchless installation and rehabilitation methods listed in Section 3 below. As another general rule of thumb on what constitutes "trenchless" for new installation...if it can be trenched as an alternative, then it's trenchless.

- * 1. Total North American Trenchless Revenue for 2019 (or last fiscal year): \$ _____
- * 2. Total North American Company Revenue for 2019 (or last fiscal year): \$ _____
- * 3. Trenchless Revenue as Percentage of Total Company Revenue: _____ %
- * 4. Was any of this trenchless work in Canada? Yes No
- * 5. Number of Personnel in Trenchless: _____

3. TRENCHLESS METHODS USED:

*Please indicate the number of projects completed in each area in 2019 (or last fiscal year):

- Auger Boring _____
- Direct Pipe _____
- Guided Boring/Pilot Tube _____
- Horizontal Directional Drilling _____
- Microtunneling _____
- Pipe Bursting _____
- Pipe Jacking _____
- Pipeline Rehabilitation _____
- Sanitary Sewer Evaluation Studies _____
- Subsurface Utility Engineering _____
- Utility Tunneling (*generally 10-ft diameter or less) _____
- Other _____
- Total _____

4. ADDITIONAL DETAILS

* Name and title of person completing this form:

* Email and phone number of above person:

* Please provide a brief company profile (~50 words):

* In 100-150 words, please give a brief summary of **one** notable trenchless project completed by your firm in the past year. If your firm makes the Top 10 on the list, this may be published in *Trenchless Technology's* December issue. Please make sure the project summary is approved for publication.

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